welcoming care for every community



At Erie Family Health Centers, we break down the barriers that separate people from the healthcare they need.

We welcome everyone who comes to us for care – no matter who they are, what language they speak, how much they can pay, or where they come from.

In FY2018, we provided inclusive, compassionate care for more than 74,000 patients in 62 languages – from English to Spanish, Arabic to Vietnamese – in communities spanning from Chicago's West Side to its northern suburbs and Waukegan.

OUR MISSION

MOTIVATED BY THE BELIEF THAT HEALTHCARE
IS A HUMAN RIGHT, WE PROVIDE HIGH QUALITY,
AFFORDABLE CARE TO SUPPORT HEALTHIER
PEOPLE, FAMILIES AND COMMUNITIES.

OUR VISION

ALL PEOPLE LIVING THEIR HEALTHIEST LIVES.

ON THE COVER

Malia Robinson, 3, is one of more than 35,000 Erie patients who enjoyed receiving high quality pediatric care in 2018.



DEAR FRIENDS OF ERIE,

From Erie Family Health Centers' founding during the early days of the Civil Rights movement, our work has been guided by principles such as social justice, compassion and equity. In 2018, Erie revised and reconnected with our mission, vision and values. We celebrated the diversity of our patients and staff and lived by our mission and its declaration that healthcare is a human right.

Our clinical teams provided healthcare ranked in the top tier in the nation to more than 74,000 patients last year. And they treated everything from tummy aches and toothaches to life-threatening diseases in an environment that strives to be welcoming, inclusive and culturally-sensitive to all communities.

Through the drive and dedication of Erie's staff, the collaboration of our community and healthcare partners, and the generous backing of our supporters, Erie works to remove the barriers that our patients face, and helps people access the care they need—and deserve.

In the following pages, we are happy to introduce you to just a few of our remarkable patients and care providers and share a look into the ways that Erie continues to support people both inside and outside our exam rooms to empower everyone to live healthier lives.

We are enormously grateful to our partners, donors and volunteers who help guide our growth and secure Erie's future while we remain committed to caring for all in need, regardless of the ability to pay. Together, with your investment, we are supporting healthier people, families and communities.

In good health,

Brian P. Marsella

Chair, Board of Directors

Lee Francis, MD, MPH
President and CEO



Bria P. Marsella Lee Francis

Brian P. Marsella, left, and Lee Francis, MD, MPH

Erie by the numbers

WE HAD A YEAR OF SUCCESSFUL OUTCOMES. These facts and figures provide a glimpse into the meaningful and measurable ways we are partnering with patients to help them live their healthiest lives.

PATIENT IMPACT

74,950

patients received affordable, holistic primary care

306,919

annual patient visits to one of Erie's 13 locations

HEALTH CENTERS ACCESS

seven

primary care centers

five

school-based health centers

one

teen & young adult center

ORAL CARE

12,000+

patients received state-of-the-art oral care at Erie's four integrated dental care sites

BEHAVIORAL HEALTH

17,000+

patient visits for behavioral healthcare, fully integrated into Erie's primary care









PATIENT DEMOGRAPHICS



HISPANIC 71%



UNDER THE AGE



FEMALE 63%



BEST SERVED IN A LANGUAGE OTHER THAN ENGLISH **45%**



INSURED BY MEDICAID 60%



UNINSURED 28%

PROVIDER TRAINING

200 +

providers are in training

three

onsite family medicine programs



AREAS SERVED

Erie's service area is broad with patients residing in over 170 zip codes.

WORKFORCE STRENGTH

700 +

staff are employed at Erie, including more than 190 healthcare providers



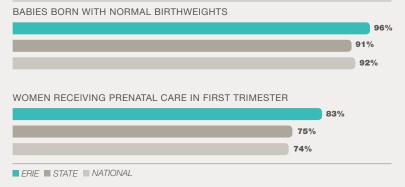
BABY, BABY, BABY!

Erie has delivered more babies than any other community health center in Illinois and more than 99% of health centers nationally.

PRENATAL CARE

2,649

babies were delivered at Erie in 2018. Almost two-thirds of Erie patients are female, so prenatal care is a top priority. Erie's prenatal team helps women stay healthy during pregnancy, giving babies a great start in life.



DIABETIC PATIENT OUTCOMES

5.983

patients received care for diabetes

72%

diabetic patients maintained

HYPERTENSIVE PATIENT OUTCOMES

6,612

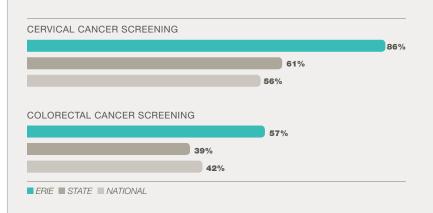
patients received care for hypertension

63%

hypertensive patients maintained healthy blood pressure

CANCER SCREENING

Erie regularly outperforms state and national Federally Qualified Health Centers on key clinical measures. In combined rates of cervical and colorectal cancer screening, Erie ranked in the top 6% of health centers nationwide.





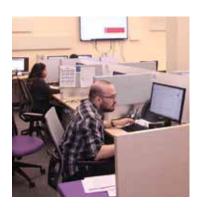
Comparative figures are from 2017, the most recent data available from the U.S. Health Resources and Services Administration.

Highlights from a year of caring

In FY2018, Erie succeeded in expanding opportunities for thousands more patients to receive the highest quality care in every community we serve—through our health centers, home visits, school and community-based programming and events and institutional partnerships.

Patient Access Center: responding to over 500,000 patient calls

Erie invested in increasing capacity to welcome patients by combining our call center, referral and scheduling services into an enhanced, streamlined Patient Access Center (PAC).



"We're more than a call center. We're the main portal for both new and existing patients, and we serve as Erie's ears," states Kellie Medious, Senior Director of Patient Access and Operations.

PAC representatives go through rigorous, hands-on training to become skilled at prioritizing action, with a collective goal of handling over 40,000 calls a month. "We get calls from patients seeking to address many

different healthcare needs—finding a family physician or insurance information, obtaining confidential testing for pregnancy or sexually transmitted infections, or getting help with chronic illnesses, behavioral issues or suicidal intentions," says Vanessa Vazquez, a PAC supervisor. "But we are all committed to getting every single one of them connected with the care they need."

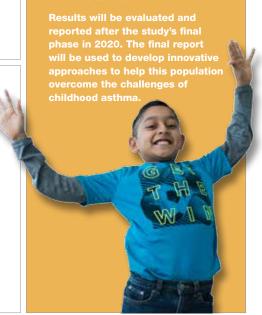
Helping over 12,000 children, teens and their parents achieve healthier lives and relationships

Erie's school-based sites and health centers offered health education programming to teach children and teens habits for physical, emotional and sexual well-being. More than 6,600 high school students learned about mental health and stress management, healthy relationships and oral health. Our teen pregnancy prevention curriculum provided age-appropriate classroom instruction for 2,773 students from fifth to 12th grades. More than 2,750 parents and teachers attended sessions to learn how to talk to teens about healthy relationships.

LAUNCHING STUDY FOR TREATMENT OF CHILDHOOD ASTHMA

Erie partnered with the University of Illinois at Chicago (UIC) to study two different approaches to asthma education for Latino patients who struggle with the physical, emotional and social effects of uncontrolled childhood asthma, in order to achieve better outcomes. The study included 220 patients age five through 16 from six Erie sites over a 12-month period. Children either worked with a certified asthma educator in the health center or were visited in their homes by a community health worker.

"Erie and UIC have a solid, longstanding relationship based on a mutual interest in reducing disparities of care," says Hannah Chi, Erie's Manager of Community Programs. "UIC chose Erie due to our understanding of the Latino community and the high prevalence of childhood asthma in the Mexican and Puerto Rican communities that Erie serves."





Training the next generation of primary care physicians

With Erie as a leader in graduate medical education, the future of high quality community-based medical care is looking brighter. Through the Northwestern McGaw Family Medicine Residencies at Humboldt Park and Lake Forest and the Family and Internal Medicine Residency Programs at Swedish Covenant Health, Erie has trained approximately 130 doctors interested in providing care for the specific needs of families in underserved communities since 2013. In 2018, Erie graduated our sixth class of residents at Erie Humboldt Park, the fifth class of residents at Erie Foster Avenue, and the first class at Erie HealthReach Waukegan. We are excited to announce that Erie Evanston/Skokie Health Center will soon be host to the University of Chicago (NorthShore) Family Medicine Residency, in partnership with NorthShore University HealthSystem, beginning in July 2019. Including these and other teaching partnerships, more than 200 providers in various disciplines from pediatrics to optometry are in training across Erie Family Health Centers.

GUIDING PATIENTS TO TAKE OWNERSHIP OF THEIR HEALTH OUTSIDE OF THE EXAM ROOM

- Case managers provided over 25,000 visits with at-risk pregnant women to support healthy outcomes for mothers and babies.
- Erie removed barriers to care for high-risk patients by providing support for transportation needs, referrals to specialists, benefits enrollment, legal assistance and linkage to other social services and
- More than 4,241 patients received one-on-one health education focusing on diabetes management, nutrition or asthma, tailored to be culturally relevant and responsive to their individual needs.
- Erie reached out to more than 12,000 patients to make sure they received basic preventive care including mammograms and flu shots
- Over 2,500 patients participated in group education sessions on topics such as car seat safety, parenting fundamentals, diabetes and nutrition management, healthy eating, breast cancer and HIV support.





Critical care for evacuees in the wake of Hurricane Maria

After the devastation of their homes and communities, many displaced Puerto Ricans fled to be near family and friends in Chicago.

Erie joined a citywide collaborative to provide food, clothing, shelter and healthcare to victims. At Erie Division Street and Erie Teen Center, more than 250 evacuees received immediate access to critical medications for diabetes, high cholesterol and other chronic conditions as well as routine care and assistance to enroll in insurance coverage. They also received assistance with free legal services from the Health Justice Project, a medical-legal partnership between Erie, LAF (formerly the Legal Assistance Foundation) and Loyola University Chicago School of Law.

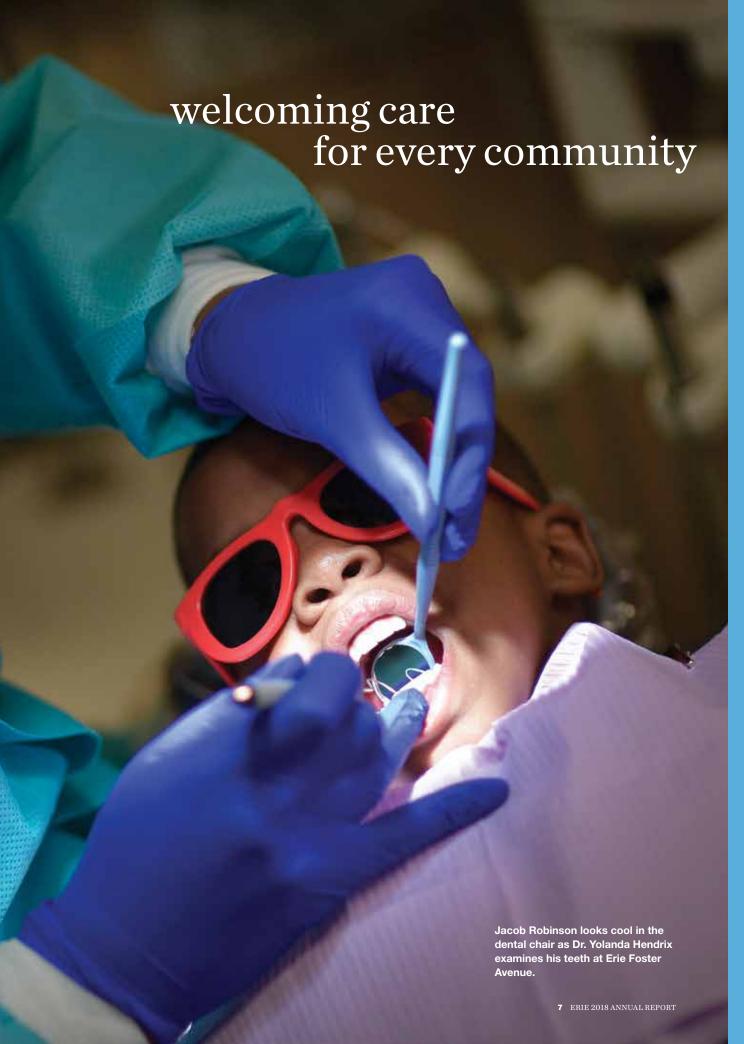
A welcoming home for care

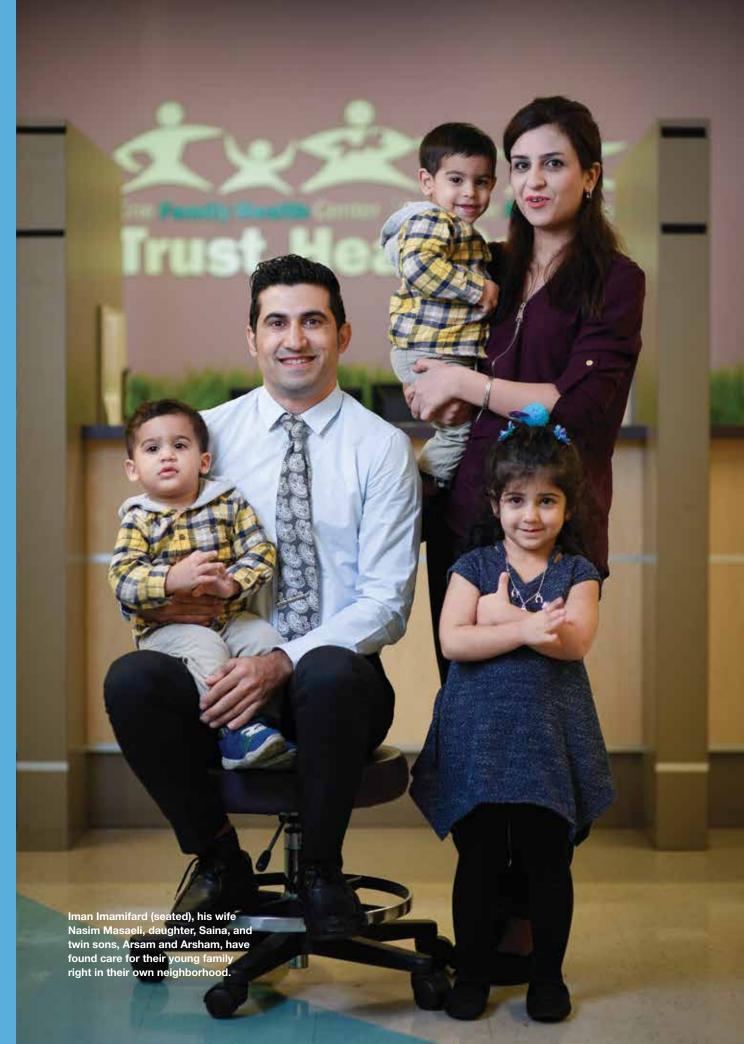
A newly-arrived, Iranian immigrant couple with no health insurance seeking a better life in the U.S. for themselves and their growing family. A doctor who saw an opportunity to reimagine women's healthcare. A mother who struggled to find treatment for her crippling mental health issues.

For more than six decades, Erie has been a home for those who often have been denied care elsewhere. Today we continue our leadership as an incubator for innovative solutions to overcome the myriad socioeconomic, cultural and geographical obstacles to care in the diverse communities we serve.

In the past year, Erie Family Health Centers welcomed more than 74,000 patients at our 13 sites. No matter where they came from, they have been treated with dignity and respect from the moment they walked through our doors. Erie patients receive a continuum of high quality care provided by our compassionate, highly skilled staff, our ever-expanding network of healthcare and community partners—and the generous backing of our supporters.

Today we are more committed than ever before to the belief that quality healthcare is not an option reserved only for those who can afford it. Healthcare is a human right. Turn the page to see how we do it.





man Imamifard and his wife, Nasim Masaeli, left their home in Esfahan, Iran, and moved to Chicago to make a better life for themselves and their future children. The young couple settled in Albany Park. Iman, a veterinarian, wasn't licensed to practice in the U.S., so he found work as a delivery driver. Nasim, a psychologist, soon learned she was pregnant.

"We were excited to start our family, but we were worried. Nasim had a miscarriage in Iran. We didn't have a doctor or insurance here. It was a very emotional time," Iman says.

While exploring their new neighborhood, they discovered Erie Foster Avenue Health Center, a medical home to thousands of community residents. "Walking in off the street, we didn't know what to expect," says Iman. "But they welcomed us and made us feel at home right away."

Nasim was impressed by the friendly, attentive staff, and she was able to see a doctor the same day. She began receiving Erie's high-quality prenatal care and case management as a precaution for high-risk pregnancy. She and Iman received assistance to enroll in Medicaid.

Today, Iman and Nasim are grateful parents of three healthy children: a daughter, Saina, and twin boys, Arsam and Arsham. They see a brighter future for their growing family. Iman is studying to receive his veterinary license, and all family members receive care from Dr. Christopher Boisselle and the staff at Erie Foster Avenue.

"Dr. Boisselle and everyone else at Erie have made our lives better. There is always someone to help us," says Iman.

putting down roots for a healthy future



Christopher Boisselle, MD Family Practioner at Erie Foster Avenue

ON SERVING IMMIGRANT COMMUNITIES

"Like so many others, Iman and Nasim had a strong desire to come to the U.S., and they gave up a lot to do it. I have great respect for their strength, determination and commitment to raising a healthy family. It's my pleasure to be their family physician."

ON THE VALUE OF DIVERSITY

"Healthcare provides common ground for people from many different cultures around the world. People can relate to each other when they are worried about a sick child, happy about a new pregnancy or relieved when they have found someone who can help them achieve their health goals."



aroline Hoke was an OB/GYN resident when her attending physician told her, "If a patient asks for help, and you have the skills, you should just say yes." Dr. Hoke remembered those words when she was promoted as Erie's Chief Clinical Officer in 2018 with a vision: restructure women's health services so that nothing would stand in the way of saying yes to the care of female patients.

"Erie has always done a great job providing family medicine. But family practitioners were seeing more pregnancies than they could handle. The OB/GYNs were doing too many routine exams instead of using their specialized skills. I saw an opportunity to improve patient care and outcomes by enabling all providers to do what they were trained to do best," says Dr. Hoke.

Today, this team-based system is fully in place, connecting every patient with the level of care they need. Patients requiring regular screenings are seen by family physicians, nurse practitioners, or other primary care providers. Certified nurse midwives attend to women with low-risk pregnancies. High-risk pregnancies or other serious gynecological issues are immediately referred to Erie's OB/GYN staff for specialized care.

"And no pregnant woman will be denied care," says Dr. Hoke, "despite whatever complications she might be presenting or how late she enters prenatal care."

The results have been positive all around. Providers work harder and happier, practicing and perfecting their specialized skills. They appreciate cross-disciplinary collaboration that allows them to learn from their colleagues. And, as a result, patients enjoy better outcomes.

"I believe that a woman's state of health or lack of resources shouldn't limit her access to the highest quality of healthcare," states Dr. Hoke. "To be healthy is a universal right."

> streamlining delivery of every woman's care



Betsy McKelvey, BSN, MSN, Midwifery

ON BEING A MIDWIFE

"After a midwife helped me deliver my two kids, I knew that was what I wanted to do. It totally fulfills my desire to help women through the most transformative time in their lives. It's intimate and magical, and it's a privilege to be a part of it."

ON WORKING AT ERIE

"I've been helping women deliver their babies at Erie for 19 years, and last year I had the pleasure of welcoming my 1,000th baby into the world. I would never work anywhere else because Erie does exactly what I believe in, and they let me do the work I'm passionate about. I feel so fortunate to work here."



nna* and her family immigrated to a community in Chicago's far north suburbs. As a non-English speaker, she was comforted to discover Erie HealthReach Waukegan, a welcoming medical home with bilingual providers for her family.

But by 2018, Anna could no longer manage her life. She suffered from sleeplessness, loss of appetite, panic attacks, facial paralysis, hallucinations and uncontrollable crying.

"When I first met with Anna, she was frightened," says Maritza Solis, a bilingual behavioral health therapist at Erie. "She lost her job, and she was fearful of taking care of her children by herself."

Maritza moderated a teleconferencing appointment for Anna to meet with psychiatric nurse practitioner, Leyna Inberg. After consultation, Anna was diagnosed with major depression and began treatment including medication and regular teleconferencing sessions with Leyna and Maritza. Maritza provided therapeutic counseling in behavioral modification skills and relaxation techniques.

"This integrated model puts patients at ease and makes them feel comfortable, and it promotes continuity of care between providers," says Robin Varnado, Regional Director of Operations and Behavioral Health. "We definitely see telepsychiatry growing in the future."

Today, Anna's mental and physical health have greatly improved. "Erie has helped me a lot," she says, "and I love the treatment I receive from Leyna and Maritza." Her panic attacks are gone. She sleeps and eats regularly. She has a new job. And she no longer fears being alone with her children.

"My life is normal again, and I feel happy," says Anna. "I'm grateful to the people who donate money to the health center, because it helps me and my family live a healthy life." *Patient name withheld for privacy concerns

> integrated behavioral healthcare helps patients thrive



David Carbajal, LCSW, **Behavioral Health Clinical Manager**

ON BEING AN ERIE BEHAVIORAL **THERAPIST**

"As a child, I saw a lot of emotional suffering in my community in Mexico due to trauma, neglect and abuse. I became a therapist because I wanted to help people heal. I fell in love with Erie because of its atmosphere of commitment and support for patients and its investment in continuing education for employees."

ON THE VALUE OF ERIE'S INTEGRATED BEHAVIORAL HEALTH MODEL

"Erie is a pioneer in developing this model for patients who are unfamiliar with the benefits of behavioral health care. Here, they have all the resources they need under one roof. And patients begin to understand that their mental health is not separate from their overall health."

Financial statements 1,2

STATEMENT OF FINANCIAL POSITION

Total liabilities and net assets	\$ 66,698,470	\$ 64,415,143
Total net assets	44,357,679	41,833,819
Permanently restricted	2,000,000	2,000,000
Temporarily restricted	3,287,671	3,689,259
Unrestricted	39,070,008	36,144,560
Net assets		
Total liabilities	22,340,791	22,581,324
Long-term liabilities ³	15,604,781	15,992,802
Current liabilities	6,736,010	6,588,522
Liabilities and net assets		
Total assets	66,698,470	64,415,143
Property, plant and equipment	19,866,534	18,985,926
Note receivable ³	9,620,700	9,620,700
Investments	11,485,221	1,211,101
Total current assets	25,726,015	34,597,416
Prepaid expenses/other current assets	3,427,132	3,064,426
Grants receivable	6,129,508	6,024,406
Patient account receivables	4,498,593	6,017,694
Cash	\$ 11,670,782	\$ 19,490,890
Assets		
Fiscal years ending June 30	2018	2017

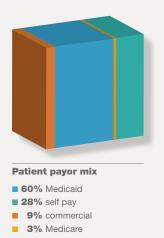
Erie delivers high quality healthcare services to underserved communities with compassion, cultural understanding and respect—regardless of their ability to pay.

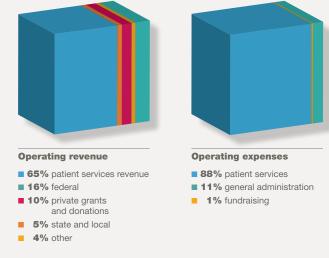
We steward our financial resources so that we can sustain and grow services for our patients and communities.

STATEMENT OF ACTIVITIES

Fiscal years ending June 30	2018	2017
Revenue and other support		
Contributions and grants	\$ 20,499,374	\$ 20,325,148
Patient service revenue	43,737,625	35,999,619
Other income	2,840,262	3,258,018
Total revenue and other support	67,077,262	59,582,785
Operating expenses by function		
Program services	56,998,503	51,349,279
Fundraising	858,561	789,328
General administration	7,303,003	6,473,554
Total operating expenses	65,160,067	58,612,161
Operating income (loss)	1,917,195	970,624
Capital investments in Erie's future	387,545	2,580,224
Change in equity investments	219,120	78,230
Change in net assets	\$ 2,523,860	\$ 3,629,078
Net assets at the beginning of the year	\$ 41,833,819	\$ 38,204,741
Net assets at the end of the year	\$ 44,357,679	\$ 41,833,819

- 1. All numbers trace to audited financial statements.
- 2. These consolidated financial statements include the results of the Erie Family Health Foundation.
- 3. This reflects New Market Tax Credit transaction. Long term liability offset by Note receivable, with the difference reflecting equity to be realized at end of compliance period (2021).





DEAR PARTNERS AND FRIENDS,

At Erie Family Health Centers' 2018 Annual Luncheon, we publicly launched the Erie Family Health Foundation. Motivated by the belief that healthcare is a human right, Erie Family Health Foundation supports Erie Family Health Centers in the provision of high quality, affordable care to support healthier people, families, and communities.

Specifically, the Foundation is focused on increasing philanthropic contributions to expand the reach and impact of Erie's work. We recognize that patient revenues only cover a portion of the costs needed for Erie to deliver our holistic, high quality, welcoming care. That is why we are committed to securing investments in the empowering healthcare that Erie provides to all, regardless of ability to pay.

Every dollar contributed to Erie Family Health Foundation goes directly to Erie Family Health Centers, where your donation supports essential programs and services that would otherwise be unavailable to Erie patients. The Foundation works alongside Erie Family Health Centers' leadership and governing board to raise funds for priority needs that help Erie fulfill its potential to transform lives and strengthen communities.

In the months and years ahead, we look forward to seeing the Foundation grow into a valuable partner that enables Erie to continue to lead in the community health field.

Sincerely,

Nancy Bock

Board Chair

Hancy Bock

Erie Family Health Foundation

Melissa Hilton

Executive Director

Erie Family Health Foundation



Nancy Bock, left, and Melissa Hilton

Our generous donors

Campaign for Healthier Communities

Gifts and multi-year capital installments received July 1, 2017-June 30, 2018

ERIE EVANSTON/SKOKIE HEALTH CENTER

\$500,000-\$999,999

NorthShore University HealthSystem

\$10,000-\$24,999

Lorraine and Norman Perman*

ERIE HEALTHREACH WAUKEGAN HEALTH CENTER

\$100,000-\$299,999

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\$100,000-\$500,000

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OPERATING GIFTS

Annual gifts from July 1, 2017-June 30, 2018

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Northwestern University Rush University Medical Center University of Chicago Medical Center

University of Illinois Chicago

Corporations, Foundations, Organizations and Individuals

\$1,000,000 and above

Illinois Children's Healthcare Foundation •

Northwestern Medicine*

J.B. and M.K. Pritzker Family Foundation

\$500.000 - \$999.999

The Grainger Foundation Swedish Covenant Hospital

\$200,000 - \$499,999

AIDS Foundation of Chicago Avon Foundation for Women/ Northwestern Memorial The Crown Family

NorthShore University HealthSystem

\$100,000-\$199,999

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\$50,000-\$99,999

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Anonymous

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\$25.000-\$49.999

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Chicago

\$10,000-\$24,999

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- Foundation board member
- Auxiliary council member Multi-year gift
- Deceased

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